

Sales/Showroom Manager

Rhinebeck, New York -United States · Sawkille Products

Sales/Showroom Manager- New York Showroom

Sawkille is seeking a Sales/Showroom Manager to join their team. The Sales/Showroom Manager will work directly with our architecture, interior design and contract clients in a creative and energetic environment. This position is an outreach + managerial position for a highly motivated individual who will be based in Sawkille's Rhinebeck, NY showroom. This person will act as a representative of our brand focusing on sale of all products for the company.

Responsibilities include (but not limited to):

- Achieve sales objectives by developing, building and maintaining client relationships.
- Demonstrate knowledge of the Company's brand and product information
- Cover all aspects of an individual sale (from initial order to post-order follow up)
- Demonstrate the ability to represent the Company in a retail environment
- Ensure standard operating procedures are executed and policies are followed for sales and the showroom
- Assist with the maintenance of store aesthetics, organization, and overall standards.
- Assist in the setting up and running of all store/company based events
- Work in a team environment with sales colleagues to achieve the sales objectives
- Complete other work-related duties as dictated by the business and management.

Qualified applicants will have the following:

- Great attitude and self-motivated
- Readily available for client inquiries
- Strong customer service skills
- The ability to create and maintain productive relationships with colleagues and clients
- Prior experience in sales or working with architecture and/or interior design
- Proficient computer skills, Google Docs knowledge is a plus
- Great written and verbal communication skills
- Some background with furniture and design object is desirable, but not required for an excellent sales candidate

We will provide: Competitive base salary and bonus structure, paid vacation, and a great showroom atmosphere

Send email including cover letter and resume embedded into the email to info@sawkille.com